

#### Press Release

## For Immediate Release

# PowerSteering Software Extends Leadership in On-Demand Six Sigma Reporting Capabilities

New Functionality focuses on Executive Visibility and Demand Management

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PowerSteering, the leader in On-Demand Enterprise Performance Improvement software, today announced the availability of PowerSteering Enterprise 4.7 featuring an Advanced Reporting module and new Demand Management functionality driven by its active Voice of the Customer program.

The additions provide more than 100,000 users with even stronger strategy alignment, executive visibility, and Black Belt productivity capabilities – the cornerstones of PowerSteering's market leading Six Sigma platform. The new on-demand reports now ensure that Six Sigma project results, execution, selection, and resources are in complete alignment with corporate strategies. Six Sigma Executives, Champions, Deployment Leaders, and Master Black Belts benefit from complete and real-time program visibility based on their exact specifications, including the metrics that are most important to them.

- An Executive may analyze a Six Sigma portfolio in the context of a Balanced Scorecard approach or related Key Performance Indicator to identify all initiatives that support a particular strategy.
- A Deployment Leader may prefer to see a dashboard roll-up of all active projects for at-a-glance status, phase and next gate approval.
- A Black Belt may opt for exception reporting of project issues with drill-down ability to review details.

Regardless of role users can specify their preferred report type, report frequency, report format and report delivery mechanism. The powerful report flexibility offers an unlimited choice of formats and "pixel-perfect" output.

Similarly, the Demand Management functionality brings project selection in alignment with corporate priorities. It allows employees across the company – including non-PowerSteering users – to submit project ideas that are automatically routed to the appropriate area, ranked, scored and evaluated for approval based on customer defined criteria. Going well beyond a simple "suggestion box", this

demand management system helps build a robust pipeline of qualified and scoped projects so that Black Belts always have a steady stream of projects waiting to be launched.

"PowerSteering's Demand Management portal helps us tap into the collective wisdom of the entire organization. Each idea is scored and evaluated to ensure that it aligns with our business goals. Approved ideas are chartered and converted to active projects once project resources are available. We have had some of our most innovative and successful projects recommended through this process," stated Kathleen Basciano, HB Fuller Lean Six Sigma Deployment Leader.

## **Strategy Alignment Capabilities**

- Balanced Scorecard Reporting ensures the alignment of people, projects, programs, and financial results against strategic goals
- Demand Management & Selection allows a broad range of project ideas to be evaluated and ensures that only highvalue, strategically-aligned projects are approved

#### **Executive Visibility Reporting Capabilities**

- o Powerful, Hot-Deployable Custom Reports:
  - Role-based report controls, access & permissions
  - Delivered in pixel-perfect graphical layouts
  - Supports various formats (Web, Excel, PDF, RTF)
  - Easy to setup and use reports created in minutes
  - Automated report delivery (e.g., weekly by email)
  - Timely, accurate and up-to-date information
  - No plug-ins or add-ons required

#### Black Belt/Team Productivity Capabilities

 A pipeline of approved projects eliminates black belt down time between project completion and new project commencement

#### **About PowerSteering Software**

PowerSteering Software is the leader in On-Demand Enterprise Performance Improvement. We provide flexible program management solutions for Lean, Six Sigma, Operational Excellence and other strategic initiatives including Merger Management, Product Development and Project & Portfolio Management. Our easy-to-use On-Demand solutions provide executives at GE, Raytheon, Textron, Tyco, IBM, Merck, Johnson & Johnson, and others with real-time executive visibility, strategy alignment, and enhanced program and team effectiveness to drive strategy and accelerate results across the enterprise. PowerSteering Software manages more than \$30 billion in target savings, supports more than 100,000 active users, and tracks more than 200,000 projects for more than 75 customers. Visit www.powersteeringsoftware.com for additional information.