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INSTANTIS Reports Record Third Quarter 2008 Sales

October 21, 2008 -- Santa Clara, CA—Instantis, a leading provider of project portfolio management software used by business process and IT leaders to improve strategy execution and financial performance, announced today record third quarter sales. Total sales in its fiscal third quarter 2008 surged 112% versus 3Q 2007. Year-to-date revenue grew 75% compared to the first three quarters of 2007 and the company exceeded its year-to-date profitability target.

Instantis continues to dominate the healthcare market segment with a key competitive win at Sutter Health. Sutter Health is one of the nation's leading not-for-profit networks of community-based health care providers, delivering high-quality care in more than 100 Northern California communities. Instantis had previously announced this calendar year new or expanded business opportunities with Baxter Healthcare, Billings Clinic, Cardinal Health, Catalent and Health Net.

Another strong vertical for Instantis in the third quarter was high tech and telecommunications led by a footprint expansion at France Telecom and a new customer win at Research in Motion, makers of the ubiquitous BlackBerry smartphone.

Expansion in this vertical was further accelerated by the continuing market success of EnterpriseTrack™ PMO Edition. Recall, Inc., a global leader in information life-cycle management solutions, selected PMO Edition for on-demand IT project portfolio management.

“In addition to increasing our penetration of the IT project portfolio management market with PMO Edition, we closed new business and expanded our footprint with customers representing a diverse set of industries such as high tech/telecommunications, chemicals and health care,” said Dr. Prasad Raje, Instantis founder and CEO. “This will be a key for us to continue our market momentum in a down economy.”



About Instantis

Instantis is a leading provider of project portfolio management software used by business process and IT leaders to improve strategy execution and financial performance. Leading global corporations like Abbott, BP, DuPont, France Telecom, Lilly, Lenovo, Motorola and Xerox rely on a single system called EnterpriseTrack to fulfill the distinctive requirements of their strategic project portfolios such as PMO, IT, Six Sigma and Lean.