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The Great Discovery Open Enrollment

The Great Discovery Overview:

In today's business environment, there are three imperatives that are crucial to success. First, business leaders, at all levels, must seek new and better ways to make their organization more innovative – in everything they do. Second, business leaders must continually strive to capture and deploy world-class practices that support the design and flawless execution of critical work processes. Third, business leaders must develop and retain a workforce of world-class leaders if the latter two objectives are to be fully realized.

To realize the aims of these imperatives, an organization must change the inner core of how its leaders and work teams think. But why is it so necessary to change the pattern of reasoning? Simply stated, every business breakthrough first begins its life as a thought; and a thought is the result of how a person (or group of people) thinks.

The Great Discovery is about a proven, systematic, time-tested way of leadership thinking. It is a way of thinking that has been proven to increase a work team's odds of success – in everything they do, but done so in a highly actionable, accountable, repeatable and teachable way.

Owing to its simplicity, *The Great Discovery* is a natural way for cross-functional teams to better communicate and more effectively coordinate their improvement efforts. In this context, *The Great Discovery* can alter the DNA of an enterprise; and when this happens, the organization can begin to produce better, higher value-based results.

Because of its broad base of power and eloquent simplicity, *The Great Discovery* can escape the classical boundaries of a work team and be used by its members to bring about a higher quality of life. In other words, *The Great Discovery* can be applied in your work life, practiced in your personal life and adapted to your home life (like teaching young adults how to succeed in life). In this sense, *The Great Discovery* is a universal way of thinking about how to achieve breakthrough by thinking about the ordinary in an extraordinary way.



The Great Discovery Program Description:

Execution happens when every employee knows what to do in their everyday job to fulfill strategic objectives, i.e. employees are engaged in aligned projects that achieve the business objectives. When everyone's objectives are positively aligned, productivity is high and results are predictable. Without alignment, execution has unintended results or does not occur.

The Great Discovery 3 Day program will train participants in a time-tested way of thinking that will better enable them to reach out and create significant performance-based improvements in a more easy, effective and efficient manner than perhaps otherwise thought possible.

Participants will discover a *Proven Path* to goal realization. They will also discover how to focus their energy to better innovate and execute the journey. In addition, they will learn how to overcome roadblocks and conquer obstacles along the way by using a *SMART System*.

To keep the breakthrough journey on track, participants will discover how to employ a *Simple Strategy* that will help them (and others) formulate and complete their daily work activities in a more productive and quality way.

How Does The Great Discovery Deliver Breakthrough Results?

- The Great Discovery process, principles and practices are leveraged in the real world through Discovery Projects.
- Such projects are designed to produce results and bring about tangible, value-centric benefits – for anyone or any organization, regardless of background or experience.
- To increase the odds of success, each Discovery Project is organized around a dream or stretch goal, guided by a charter, planned through a set of progressive templates and executed in a highly structured and disciplined way.

What are the Expected Outcomes of a Discovery Project?

- Realize Value-Based Goals/Dreams
- Exercise Breakthrough Process
- Develop Innovation & Execution Skills
- Expand Leadership Capability
- Apply Great Discovery Principles
- Practice Six Sigma Way of Thinking

Who Should Attend:

The Great Discovery is a development program which has been specifically designed for managers, supervisors, team leaders and team members that seek to learn a more effective way of organizing, unifying and mobilizing people in a common direction for the purpose of creating breakthrough improvements. This program can be effectively used by any size business, regardless of its product type or service orientation.

Training Deliverables Include:

- Learn an approach for making your organization more innovative – in everything you do
- Learn a powerful way of reasoning that transforms ordinary work groups into high performance teams
- Learn a way to help organizations consistently deliver breakthrough in business results towards the realization of stretch goals
- Learn a natural way for cross-functional teams to better communicate and more effectively coordinate their improvement efforts
- Find new opportunities for launching Lean and Six Sigma projects



Program Pricing: \$2,995 per person

- 3 Day Classroom Training
- TGD Workshop Materials
- TGD Community Membership
- TGD Profiler – Assessment & Certification
- Continental breakfast, lunch, refreshments, and snacks
- Certificate of Achievement for participants who attend and complete training

Training Schedule:

- September 22nd – 24th Tempe, AZ

Contact Information:

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